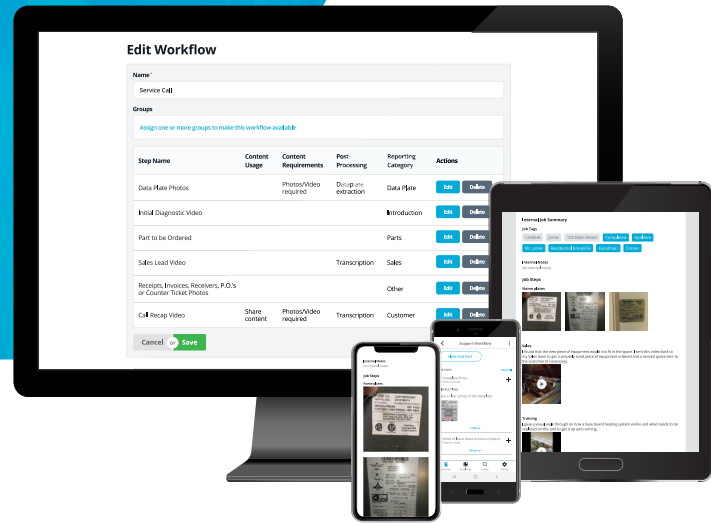


EXCLUSIVE PROMOTION

Go LIVE! Promotion

Complete access to the full XO*i* Vision platform for free through December 31, 2021



With XO*i* Vision’s recent collaboration with Arcoaire[®] Air Conditioning & Heating, the Vision platform combines with Technical Support as an integrated tool for access to an extensive knowledge base of relevant equipment documentation and training content, real-time live video support and Carrier workflows.

XO*i*’s integration with Arcoaire[®] Air Conditioning & Heating simplifies technicians’ work while validating consistent quality and transforming the customer experience.

Using Vision, you can communicate with your customers, team and your distributor in one easy-to-use app.

- Complete transparency.**
- Seamless communication.**
- Improved customer satisfaction.**

*New dealers who sign up with XO*i* by September 30, will have complete access to the XO*i* Vision platform FOR FREE through December 31, 2021. Check with your distributor as restrictions may apply.*

Learn how XO*i* can:



Create market differentiation



Increase transparency and build trust



Reduce costly, unbillable trips



Increase profitability



Communicate directly with distributors



Speed up quote acceptance through visual proof

XOi has proven results increasing sales and decreasing costs.

Increase close rates 27+%

Reduce unbillable costs 25+%

Invest with a return \$9/1*

* (in some cases)



What Our Customers Say

“Our upgrade sales have increased from an average of \$350 to \$950 per ticket. That \$600 jump is mostly because of XOi and being able to visually show our customers what I am suggesting. Plus, with XOi, we can give constructive criticism to our techs by showing them training videos on the Watts way to do the job.”

LUKE WATTS

Watts Heating and Cooling

XOi Helps



Technicians

Complete work faster.
Document jobsite with photos and videos.
Hone skills with on the job training and support.



Managers

Remotely view work quality.
Verify job completion.
Keep tabs on past and present jobs.



Customers

Better communicate with technicians.
Understand the work that needs to be done.
Trust the work was completed.



Dealers

Operational cost savings.
Additional revenue opportunities.
Increased market differentiation.